



Mikhail Vidyakin

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Residence: Kyiv, Ukraine
Age: 30

OBJECTIVE:

Successful growth and gaining positive experience in investment business, banking and financial markets

QUALIFICATION:

- ❑ Strong knowledge and 8 year experience of work in banks and financial companies
- ❑ Good managerial skills and experience in project management from the beginning till the end
- ❑ Client oriented. Experience in building excellent relationship with partners
- ❑ Ability to work in team and manage. Skills of making and running presentations
- ❑ Ability to meet short-term and long-term goals, planning skills
- ❑ Quick learner, accurate. Analytical ability. Skills in conducting research and analysis
- ❑ Extensive computer, office software and Internet user
- ❑ Excellent command of Russian, Ukrainian and English

EDUCATION:

1998–2003

Kyiv National Taras Shevchenko University, Institute of International relations, Kyiv
BACHELOR'S DEGREE in International Relations; Translator (English). Average grade: 4.75 of 5.0
MASTER'S DEGREE in International Economics. Specialization: "International FX, credit and finance relations". Master's thesis: "Theory and practice of FX-rates forecasting in the international foreign exchange market"

OTHER TRAINING COURSES:

2007-2011: participated in many local and international conferences and professional seminars regarding activities in the international debt capital market and maintaining relationship with FIs and partners (foreign banks, financial companies, EBRD, IFC, etc)

2010, October – December

EBRD E-learning Programme in partnership with the International Chamber of Commerce (ICC)
Successfully passed ICC certification – Collections, Mentor 600, ISP Master, DC Master

2007, July – December

THE 12TH W.I.N. SEMINAR at BNP PARIBAS Training Center, France
Participated in the Worldwide Integration Network seminar – a development programme designed for BNP PARIBAS employees

2007, January–March

REUTERS Academy, Kyiv
Passed the Reuters 3000 Xtra certification in March 2007

PROFESSIONAL EXPERIENCE:

Since August 1st, 2011

OTP Bank JSC, OTP BANK GROUP (Hungary), Kyiv
Project Manager at Head Office
Rationalization and optimization of the bank's costs, processes and structure in Head Office

2008-2011

OTP Bank JSC, OTP BANK GROUP (Hungary), Kyiv
HEAD of Debt Origination and Capital Markets Dpt., Head Office. Main tasks:
* International debt capital markets activity: syndicated loans, trade finance, bilaterals, extensions, other market and special transactions (like restructuring of Nadra's international debts in 2009-2010)
* Managed portfolio of intragroup deals (\$3 billion), including sub.debts and registrations with the NBU
* Maintained and developed relationship with foreign lenders, partners and financial institutions, including international finance organizations (EBRD, IFC, etc.) and OTP Bank Plc., Hungary

- * Made trade finance limits fully available from EBRD (TFP) and IFC (GTFFP), and management of their limits utilization. OTP Bank was recognized as 'The most active issuing bank in Ukraine in 2010' by EBRD
- * Streamlined reporting process to lenders and process of covenants control
- * Run department as a business unit: budgeting, planning, personnel management, etc.
- * Project management: establishment of a factoring company in Ukraine (OTP Factoring Ukraine) and sale process of the bank's problem assets; establishment of a consumer lending company (OTP Credit)

2007 – 2008

JSCIB "UkrSibbank", BNP PARIBAS GROUP (France), Kyiv

DEPUTY HEAD of Debt Origination (international funding unit) in International Business Department, Head Office. Main tasks:

- * Arranged meetings and established relationship with investors and partners of the bank
- * Arranged international funding deals for the bank (\$2B EMTN Program and \$250M LPNs issue in 2008)
- * Worked on documentation for the deals, including Loan Agreements, Offering Circulars, Informational Memorandums, etc.
- * Developed new funding instruments and deals to be used for the bank
- * Monitored situation in the international debt capital market; conducted analysis and researches on general conditions, interest rates and costs for the bank's possible foreign borrowings
- * Assisted in managing of the unit and its employees: administrative and controlling functions

2005 – 2007

JSCIB "UkrSibbank", BNP PARIBAS GROUP (France), Kyiv

SPECIALIST, SENIOR SPECIALIST in International Business Department, Head Office. Tasks:

- * Worked under syndicated loans: \$115M in 2005, \$250M & \$110M in 2007
- * Worked under Eurobond issues: \$500M in 2006, \$200M in 2007
- * Bilateral & club loans, private placements, framework agreements, including intra-group funding, etc.
- * Debt management and loan administration: monitoring of %% payments and repayments
- * Preparation of the bank's general informational materials, presentations, searching and attracting new counterparties for cooperation, work on and development of new funding instruments, etc.
- * Daily monitoring of the situation in the international debt capital markets, analysis and research

2003-2005

LLC "FinMarket", Kyiv

INFORMATIONAL ANALYST in Finance & Analytical Department. Main tasks:

- * Run fundamental and technical analysis of majors and other instruments
- * Forecasted FX rates and market dynamics
- * Day to day monitoring of the international financial markets; preparation of the periodical analytical reports for publishing on the web-site
- * Development, monitoring and analysis of the company's investment portfolio
- * Risk-management, open-positions monitoring, setting limits on traders' operations
- * Worked out FX study methodology, materials, textbooks; training company's clients
- * Participated in establishment of "FinBroker" company

2003-2005

Internet-project "Virtual Informational and Analytical Centre" - VIAC.ru

DC "Alpari" (Russia), Moscow

FINANCIAL ANALYST, on-line work. Main tasks:

- * Daily analytics and trade signals publication (financial markets, including FX)
- * Creation of study materials for on-line education
- * Development and improvement of the analytics and the project as a whole

2003

LLC "AVentures", Kyiv

ASSISTANT MANAGER, investment projects. Main tasks:

- * Taking part in pre-investment project management
- * Searching and analyzing information (partners, projects, markets) in the web
- * Drawing up agreements, contracts, materials for meetings

ADDITIONAL INFORMATION:

Hobbies: hi-end technologies, photography, car driving and travelling, fishing

Marital status: married

More details are available upon request